

Higher Education Strategic Planners Association – Annual Conference 2015

Maintaining strategic direction amid policy turbulance and global competition

5th – 6th February 2015 Loughborough University







Higher education: policy, people and politics.

Founded in January 2011, Wonkhe (pronounced wonky) is the home of higher education wonks, those who work in the HE sector and anyone interested and engaged in higher education policy, people and politics.

We aim to improve policymaking in higher education and provide a platform for some of the new or previously unheard voices and perspectives in the sector.



















We publish nine blogs featuring regular and timely commentary, analysis and debate accross a range of themes that matter to the sector and the people that drive it. Most of our articles are written by the experts from within universities - the wonks. These include planners, policy advisers, senior managers and others that are most engaged in higher education issues.

We are proud to be supporting the HESPA 2015 Annual Conference - visit our live blog of the conference at www.wonkhe.com and keep in touch - subscribe to our email list and never miss a policy beat.

Over 70 Contributors

Your ideas and analysis power our community. Pitch us an article - contact details below.

Jobs for wonks

Advertise your roles in policy, planning and public affairs in higher education.

Take advantage of our introductory offer: www.wonkhe.com/jobs

www.wonkhe.com

@wonkhe

mark@wonkhe.com

Chair's Welcome

Welcome to the HESPA conference 2015! After last year's very successful event, we listened to your comments and have doubled capacity this year – let us know if you think it's too big, too small or about right.

We hope to achieve a good balance between high level discussions on national policy and professional insights on how we can become better and more informed planners in the rapidly changing HE environment. Huge thanks go to our organising committee (consisting of a number of Exec members, but also John Forshaw from the University of Salford and Dean Stokes from City University London). Thank you to our distinguished speakers and workshop leaders and to our generous sponsors, whose help is incredibly important in allowing us to keep costs down and build up some headroom to enable us to undertake such activities as enhancements to our website. Please do take time to visit the exhibitor stands. Thanks also to the staff at BUFDG and Burleigh Court, but most particularly to Jenny our (quite) new Exec Officer who has been amazing at the wide range of major and minor conference coordination tasks foisted upon her since starting in September, alongside a number of other HESPA events and processes. I hope you have an enjoyable and challenging time and take away at least one important new contact and one amazing idea to follow up on when you get back to the office.

Lucy Hodson, Chair of HESPA and Director of Planning at Aberystwyth University

Executive Officer's Welcome

Thank you all for coming – we are very excited to have so many of you here this year. HESPA is evolving all the time and we are constantly stepping into unknown territory, so we really need your feedback to let us know what is and isn't working.

Please come along to the HESPA stand in the exhibition area to stick suggestions and feedback up on our ideas board. Confidential or not, we would very much like to hear from you. Even if you don't have ideas at the moment, please come along to introduce yourself. I correspond with planning staff from all over the UK and it would be nice to put faces to a few names, so feel free to come along just to say 'hello'. Towards the end of the conference I will be handing out evaluation forms, so look out for me or for one of our helpful assistants from Assured Events, Jade and Alisha, who are also on hand to help in any way possible. The evaluation forms are of great use to us, and to you in helping us support you in the right way, so please take the time to complete one.

We have two media partners this year. Our Principle Media Partner, Wonkhe, is running a live blog of the event, so please let colleagues back at your institutions know so that they can keep up to speed with things. From Wonkhe we welcome Mark Leach (Director) and Emily Lupton (Graduate Editor). Research Fortnight is our other media partner we are delighted to have with us Alison Goddard – Editor of its new title, HE, and the much loved 8am Playbook.

Finally, **please tweet!** The conference hashtag is **#hespa15** and we are **@UKHESPA**. We'd love you to get involved by commenting on Twitter so that we can create a real buzz around the event.

Jennifer Summerton, HESPA Executive Officer and Membership Development Manager



Programme for

Maintaining strategic direction amid policy turbulence and global competition

Thursday 5 February 2015

11.15 – 12.00	Higher Education: some challenges for planning
11.00 – 11.15	Welcome and introduction to the planning conference John Forshaw, Director of Planning, University of Salford
10.30 – 11.00	Registration and coffee

Higher Education: some challenges for planning and planners

Professor Sir Ian Diamond, Vice-Chancellor, University of Aberdeen

Chaired by Rona Smith, Deputy Director of Strategy & Policy, University of Strathclyde

Over the next few years it is likely that higher education policy will continue to be highly fluid. This talk will look at some of the challenges and argue that the need for good planning has never been greater.

Questions to the speaker from 11.40

12.00 – 13.00 What defines a global university?

Sir Eric Thomas, Vice-Chancellor, University of Bristol

Chaired by Dr Craig Hutchinson-Howorth, Director of Strategic Planning, Edge Hill University Most universities describe themselves as 'global' but are they really? Sir Eric will analyse what 'global' means, describe the characteristics which make a university 'global' and discuss the implications for institutional leaders.

Questions to the speaker from 12.40

13.00 – 14.30 Lunch

14.30 – 15.45 Workshops

Group 1

How policy is made

Paul Clark, Director of Policy, Universities UK (UUK)

Facilitated by Alison Jones, Director of Planning, Legal & Governance, University of Bradford

An introduction to current thinking in policy development and practice, specifically relating to the interaction between government and the higher education sector. This will include practical examples of good and bad policy-making and discussion of the tools and techniques which make for effective policy development and delivery in Higher Education.

Group 2

Open Data

Bob Bailey, Chief Information Architect, Thomson Reuters

William Hammonds, Policy Researcher, Universities UK (UUK)

Facilitated by Dr Giles Carden, Director of Strategic Planning & Analytics at the University of Warwick

An update on the open data debate, how it might affect Higher Education data and how it might be used to shape policy. An update on government and wider thinking about open data.



Group 3

Workload Allocation Models (WAMs) for academic workloads

Paul Cotter, Head of Planning, University of the West of England Dominic Foster, Planning Manager, University of the West of England

Lucy Hodson, Director of Planning at Aberystwyth University (also facilitating)

Two universities, one with a fully implemented WAM, and one with a WAM still in a developmental phase, talk through the stages they have gone through; the advantages, the pitfalls and questions from participants.

Group 4

Using Student Loans Company (SLC) data

Paul Smith, Head of Partner Services, SLC

Dave Cartwright, Senior Manager, Data Services & Analysis, SLC

Facilitated by Jackie Njoroge, Head of Strategic Planning & MI, Manchester Metropolitan University

The workshop will provide an overview of the data available from the SLC systems and the analysis undertaken on that data. It will examine how SLC data is being used by policy makers and service managers and also provide an opportunity for discussion and questions from planners.

Group 5

After the Research Excellence Framework (REF) – what next?

Dr. Lisa Colledge, Director of Research Metrics, Elsevier

Deborah McClean, Head of Operations and Assistant Director of Research & Innovation Services, University of Sheffield

Anna Grey, Research Strategy and Policy Manager, University of York (also facilitating)

For many Planners, engagement with research planning has been limited to REF submissions. However, in recent years the need to plan for research, and monitor and showcase performance between REF returns, has increased and the tools by which research activity can be better understood have improved. This session will cover some of the issues that planners need to consider in relation to planning and monitoring academic research, how research is funded and to provide an oversight of research metrics using examples from Snowball Metrics.

Group 6

National Student Survey (NSS) developments

Richard Puttock, Head of Data and Management Information

Sarbani Banerjee, Senior HE Policy Advisor – Higher Education Funding Council for England (HEFCE)

Facilitated by Gary Sprules, Director of Planning, University of the Arts, London

This workshop will provide attendees with an outline of the work HEFCE has completed in the last 12 months in respect of the review of the National Student Survey and an overview of possible next steps. This will include a presentation on the 'National Student Survey results and trends analysis 2005-2013' reporting published earlier this year and the interactive analysis tool, as well as an overview of the review of the NSS.



15.45 - 16.30

10.40 10.00	Room check-in, if required
16.30 – 18.15	Andy Youell, Director, Higher Education Data and Information Improvement Project (HEDIIP) John Britton, Assistant Director of Planning at Cardiff University and member of HEDIIP Advisory Board Dr Christine Couper, Director of Strategic Planning, University of Greenwich and member of HEDIIP Advisory Board (also chairing) Jackie Njoroge, Head of Strategic Planning & MI, Manchester Metropolitan University (also chairing) Data Capability Raising data management capability across data collectors and providers New Landscape Creating a vision and blueprint for the HE data and information landscape Unique Learner Number Adoption of the ULN in Higher Education will be a key step in creating a more coherent and coordinated HE information landscape. Subject Coding A key building block that would benefit from sector-wide and consistent applicability
18.15 – 19.15	Free time and room check-in, if required
19.15 – 20.00	Pre-dinner drinks – delegates, sponsors and guest speakers A chance to network, relax and to meet our sponsors.
20.00 – late	Dinner The evening will be hosted by Dr Sonia Virdee, Director of Strategic Planning, University of Essex After dinner speech – Professor Koen Lamberts, Vice-Chancellor of the University of York

Refreshments, networking and exhibitor stands

Friday 6 February, 2015

09.00 – 10.15 Workshops

Group 1

Getting ahead: UCAS data for planners

Helen Thorne MBE, Director of Policy and Research, Universities and Colleges Admissions Service (UCAS)

Em Bailey, Strategy Planning & Business Analyst, Heriot-Watt University

Stella Fowler, Planning and Reporting Manager, University of Gloucestershire (also facilitating) Hosted by HESPA's UCAS Group, this workshop will look at UCAS's new approach to analytical services and address how planners can best use UCAS data in an increasingly competitive market. There will also be some myth busting about 'post-invisibility' data.

Group 2 is no longer running.



Group 3

Higher Education Statistics Agency (HESA) and Jisc (formally the Joint Information Systems Committee) Business Intelligence (BI) workshop

Jonathan Waller, Director of Information and Analysis, HESA

Nicola Phelps, Heidi Service Manager, HESA

Dr Phil Richards, Chief Innovation Officer, Jisc

Myles Danson, Senior Co-design Manager, Jisc

Facilitated by Dr Giles Carden, Director of Strategic Planning and Analytics, University of Warwick

The session will update planners on the HESA-Jisc Business Intelligence project, which aims to replace the current Heidi management Information system with a much-enhanced service. It will also provide a range of other service features to support improvements in business intelligence capability within the sector. The session includes an interactive element during which the delegates will be invited to discuss and propose the key business questions they would like to see addressed by the new service. This input will help to shape aspects of the project outcomes.

Group 4

Scenario Planning - why?

Matthew Robb, Partner, Parthenon Consulting (UK)

Haven Ladd, Partner, Parthenon Consulting (US)

Facilitated by Dean Stokes, Director of Strategic Planning and Performance, City University London

This workshop will explore what scenario planning is and why HE planners need to engage with this activity. How and why should we carry out scenario planning in such a rapidly changing policy environment? What if the possible outcomes seem too overwhelming to deal with? How do we implement decisions drawn from the exercise, get senior buy-in and deploy scenario planning practically? What are the various approaches to scenario planning?

Group 5

Sentiment Analysis

Min Bhogaita, Director, Deloitte

Facilitated by Mike Wilson, Head of Planning and Intelligence, Bangor University

The aim of this session is to show how analytics and particularly the use of open data such as Twitter can help provide solutions to current business challenges. We will explore 'the art of the possible', providing real life interactive demonstrations from both the public and private sector. Examples will include: When should I move from listening to social media to actively responding? How can I predict future sales using social media? How can I benchmark using social media data how I compare to my competitors?

Group 6

Devolution and Higher Education

Professor Huw Morris, Director of Skills, Higher Education and Lifelong Learning, Welsh Government

Simon Jennings, Director of Strategy & Policy, University of Strathclyde

Nick Hillman, Director, Higher Education Policy Institute (HEPI)

Facilitated by Lucy Hodson, Director of Planning at Aberystwyth University

This session looks at HE in a devolved administration. What is the effect of devolved or independent government on the HE sector? How do policy changes in each of the UK administrations impact on one another? Can we predict how devo-max and/or English devolution might affect HE?



10.15 – 10.30 Refi

10.30 – 11.30 Wh

we
con
Minis
Wurt
Profe
Wels
Gord
Busir
Chair
This:
how
contri
there
"A tri
leadir
the la
to civ

Refreshments

What constitutes a world-class education system? How do we create world-class Higher Education systems in a globally competitive environment?

Ministerin Theresia Bauer, Minister for Science, Research and Culture, Baden Wurttemberg, Germany

Professor Huw Morris, Director of Skills, Higher Education and Lifelong Learning, Welsh Government

Gordon McKenzie, Higher Education Strategy & Policy Deputy Director, Department for Business, Innovation and Skills (BIS)

Chaired by Lucy Hodson, Chair of HESPA and Director of Planning at Aberystwyth University

This session will explore the key characteristics of a world-class HE system and specifically how national governments should channel limited resources so that their universities can contribute most effectively to creating a world-class knowledge economy. Our speakers have therefore been asked to address the following exam question:

"A truly world-class system of higher education is not about producing a handful of world-leading, research-intensive universities; rather, it should produce graduates able to succeed in the labour market, fuel personal, social and economic development and contribute positively to civil society." Discuss.

11.30 - 12.45

Panel Session

Mark Leach, Director, Wonkhe

Higher Education Policy – the long view: Weathering the storm

Nick Hillman, Director, Higher Education Policy Institute (HEPI) Alison Goddard, Editor, HE: Policy and markets in higher education

Graeme Wise, Assistant Director of Policy, National Union of Students (NUS)

Chaired by Steve Chadwick, Director of Strategic Planning and Change, University of Exeter

Those working in higher education in the UK over the next few years will face challenges which are perhaps unprecedented in their lifetime. For example: government spending cuts will continue for years to come, bringing a real threat to university funding streams; the system of student loans is not sustainable and needs significant reform; the whole legislative framework is out of date and needs a major overhaul; and dynamic market forces are threatening the traditional business models, and perhaps even the very existence, of some universities. How are institutions to weather such a storm? What should they do to ensure they emerge from the turmoil with an even clearer sense of direction?

We have asked our four expert panellists from HEPI, HE from Research Fortnight, Wonkhe and the NUS to provide us with:

- a. Their view of the key challenges facing the sector in the next five years, and
- b. What HEIs will need to do to successfully navigate such turbulent waters Ouestion and answers from 12.15

12.45 – 13.30 Lunch

13.30 – 14.30 How Digitalization Disrupts Higher Education Business Models

Dr Jan-Martin Lowendahl, Research VP and Distinguished Analyst, Gartner Research Chaired by Dr Christine Couper, Director of Strategic Planning, University of Greenwich Using alternate future scenarios to visualize and concretize future options is a proven method for informing institutional strategy. Gartner has developed four business model scenarios, and predicts winning and losing higher education models through 2025 and beyond, compared with 2014.

14.30 – 14.45 Closing remarks

Lucy Hodson, Chair of HESPA and Director of Planning at Aberystwyth University

15.00 Close

HESPA





Media Partner Policy and market intelligence for senior managers and their advisers

Coping with a constantly shifting higher education landscape can be exhausting.*HE is designed to help. It provides timely analysis of market trends and policy developments, cutting through the information overload to make sense of what is happening.

Backed by a company with two decades experience of working with universities, our experienced and insightful writers cover the length and breadth of the higher education landscape to deliver the information you need.

With a subscription you gain:

8am Playbook

A highly readable weekday briefing on the day ahead in higher education, plus a review of the morning papers.

Hot Topics

In-depth coverage of major events from the moment the news breaks with updates as more information becomes available. Includes a briefing suitable for internal circulation plus a round-up of reactions and analysis from our team of experienced academics and observers.

News

Succinct and timely analysis of political developments and market shifts in higher education to keep you on top of current and emerging trends.

Parliamentary Monitor

Daily updates of all relevant parliamentary activity in the national and devolved administrations.

Policy Watch

Concise coverage of major events, briefing documents and other policy outputs with analysis of their implications for universities.

*HE Grid

An online event listing and planning tool to coordinate your university's representation at key higher education gatherings.

Take a FREE trial subscription

Try *HE for free with a trial subscription. Simply contact aw@researchresearch.com or telephone 020 7216 6500. Please quote HESPA2015 to take advantage of this offer.

Presenter Biographies



John Forshaw

J.M.Forshaw@salford.ac.uk Glyndwr University

John joined the University in 2009 working in the Change Management Unit where he implemented the Lauwerys review of business and administrative processes including the establishment of the Model School and Model College structures. John was appointed Director of Planning in 2012 with responsibility for leading the Directorate and overseeing the University's strategic and operation planning, management information and risk management frameworks. John is also a member of a number of cross-University Project Boards including the Gateway Project and Salford Advantage. Prior to coming to Salford John spent 16 years in the energy sector working for BNFL where he held a variety of strategic, operational planning, policy and programme management roles across the group's operational units and the corporate centre.



Professor Sir Ian Diamond
lois.brown@abdn.ac.uk (PA) University of Aberdeen

Professor Sir Ian Diamond is Principal and Vice-Chancellor of the University of Aberdeen, an appointment he has held since 1 April 2010. He was previously Chief Executive of the Economic and Social Research Council. He was also Chair of the Research Councils UK Executive Group (2004-2009) the umbrella body that represents all seven UK Research Councils. Before joining the ESRC, Sir Ian was Deputy Vice-Chancellor at the University of Southampton, where he had been for most of his career.

Sir Ian is Chair of the Lloyds Bank Foundation for England and Wales, Chair of British Universities and Colleges Sport, Chair of the Universities UK Research Policy Network Committee, Chair of the Universities UK Group on Efficiency and Chair, for the Welsh Assembly Government, of the Higher Education Review for Wales. Sir Ian was elected to the UK Academy of Social Sciences in 1999, is a Fellow of the British Academy (2005), a Fellow of the Royal Society of Edinburgh (2009) and holds honorary degrees from the universities of Cardiff and Glasgow.



Rona Smith rona.smith@strath.ac.uk University of Strathclyde

Rona Smith joined the University of Strathclyde in January 2013 as Deputy Director of Strategy & Policy. Prior to that she worked for 9 years in different roles as part of the Governance and Strategic Planning team at the University of Edinburgh, following a number of years working in the NHS and in scientific publishing.



Professor Sir Eric Thomas vc-epa@bristol.ac.uk University of Bristol

Professor Sir Eric Thomas is Vice-Chancellor of the University of Bristol, a position he has held since September 2001. From 2011 to 2013, Sir Eric was President of Universities UK. He was previously Vice-President of UUK, Chair of its England and Northern Ireland Council and Chair of the Research Policy Committee.

He was a Trustee and then Chair of CASE Europe from 2007 to 2014 and a member of the CASE Board in North America from 2010 to 2014. In July 2013, Sir Eric was appointed as the new UK Education Champion by the Government as part of its strategy to promote the UK education sector internationally. Sir Eric will also co-chair the new International Education Council alongside the Universities and Science Minister.





HIGHER EDUCATION'S LEADING STUDENT NUMBER & INCOME PLANNING SOLUTION

Account-Ability's award-winning Corporate Planner® software is used by over 50 UK universities

Our Student Numbers & Income Planning solution is used by more universities than any other system

Our solution is faster & easier to implement, easier to maintain, & delivers everything you need

Benefits include:

- Comprehensive forecasting and scenario planning capability
- Multiple user, SQL database solution
- Professional quality reporting
- Third party database connectivity

The same software delivers integrated:

- Course & Module Costing
- Pay & Workforce Planning
- Budgeting & Management Reporting pack
- RAM & TRAC
- Balance Sheet & Cash-Flow Modelling

Account-Ability has 18 years expertise in HE. We specialise in HE and understand the sector more than anyone. This enables us to add more value, to provide superb levels of support, and to build successful long-term relationships.

Contact us today on:

tel: 01242 578 966

email: sales@account-ability.co.uk
web: www.account-ability.co.uk





TRANSFORMING DATA ANALYSIS IN HIGHER EDUCATION

The way we now look at reports has changed, figures on a spreadsheet can be one dimensional...

David Bryan Head of Academic Planning, De Montfort University

Find out how Tableau and Alteryx are changing the way Universities understand data.

www.theinformationlab.co.uk/he

The Information Lab has worked in the Higher Education sector since we were founded in 2010. We have helped organisations large and small become self reliant in data analysis. This includes Higher Education Institutions themselves, and the bodies that administer them.







Dr Craig Hutchinson-Howorth craig.hutchinson-howorth@edgehill.ac.uk Edgehill University

Dr Craig Hutchinson-Howorth, Director of Strategic Planning at Edge Hill University is negotiating the rapidly changing sector that is Higher Education. Endeavouring to understand how Higher Education will develop over the next ten years and the impact this will have on the students, research and institutions. Hutchinson-Howorth has worked for over 20 years within the Higher Education sector, holding a number of managerial posts at Russell Group and Post 92 Universities. Previous experience was gained whilst working with the US Army and Department for Transport.



Paul Clark paul.clark@universitiesuk.ac.uk Universities UK (UUK)

Paul Clark is Director of Policy at Universities UK. He is responsible for overseeing the full range of policy development activity at UUK, coordinating priorities, and shaping the policy agenda on behalf of the UK university sector. Prior to that, he worked as a senior manager in a number of institutions in the higher education sector. Paul was educated at the University of Oxford, and holds an MBA in Higher Education Management. He has also worked in local politics and in several not-for-profit roles.



Alison Jones a.e.jones2@bradford.ac.uk University of Bradford

Alison Jones is the Director of Planning and Governance at the University of Bradford, having previously been the Head of Strategic Planning at Leeds Metropolitan University. Alison has twenty years' experience of working in higher education, ranging across strategic and operational planning, policy advice and guidance, corporate governance and project management and process improvement. Along with being a member of the HESPA Exec, Alison sits on the HESA Third Party Data Working Group and was a member of the HESA Longitudinal DLHE Steering Group. Alison is also a Trustee of a charity providing respite care for families with children with disabilities.



Bob Bailey sharon.joy@thomsonreuters.com (PA) Thomson Reuters

Bob is Chief Information Architect for Thomson Reuters. He has worked in the information industry for 30 years, for much of that time specialising in information for financial markets and investment management. He leads the Information Strategy team, who help focus cross-company efforts on new business approaches to information use, target information architecture and core information policy formation. Most recently this included leading an exploration of the potential for use of Linked Data and Open Data in and by Thomson Reuters, culminating in March 2014 with the company joining the Open Data Institute as a Partner.



William Hammonds
William.Hammonds@universitiesuk.ac.uk UUK

William Hammonds leads UUK's work on open data. He works with UUK's Longer Term Strategy Network of Vice-Chancellors. His reports include Futures for higher education: analysing trends and Massive open online courses: higher education's digital moment? Prior to UUK Will has worked in a variety of policy research and development roles in politics, local government and consultancy. He has worked with UK and European organisations ranging from Arts Council England to the European Commission. He is a graduate of the University of Exeter and the LSE and is a doctoral researcher at the University of Essex.





Dr Giles Carden g.carden@warwick.ac.uk nick.wyatt@warwick.ac.uk (Assistant) University of Warwick

With 18 years' experience of working in the HE sector in both the UK and Germany, Giles has occupied a wide range of different roles at Warwick over the past 16 years, for example, in research services, the Vice Chancellor's Office, strategic planning, space management and capital developments; he has also implemented major online registry systems. In 2006/7 he directed operations for the University's RAE2008 return and has just fulfilled the same role in relation to the REF2014. When Giles became a Director 6 years ago he made it his priority to ensure that Warwick developed an advanced business analytics and performance management capability, his objective being to leverage competitive advantage and underpin strategy development and execution. Giles undertakes a number of national advisory roles, some as part of HESPA.



Paul Cotter

Paul.Cotter@uwe.ac.uk University of the West of England

Paul Cotter is Head of Planning and Business Intelligence at the University of the West of England. His role encompasses managing and influencing faculty and professional service strategic planning processes and decision making, overseeing student number planning, income forecasting and all operational planning tasks (including academic workload allocation) and leading on the development and implementation of business intelligence at the university. Paul has worked at UWE for 11 years undertaking a variety of roles in Admissions, Planning and Business Intelligence. He gained career experience outside of the HE sector with Newcourt, GE Capital and Carillion before joining UWE in 2003.



Dominic Foster

Dominic.Foster@uwe.ac.uk University of the West of England

Dominic joined UWE in 2004 as the Faculty Project Manager and first became involved in the Workload Model towards the end of 2007, providing analysis and project management on the part of the Social Science faculty through to the implementation of the Excel version. In 2012, Dominic joined the project management team developing the internet based version (WAMS) and now manages the team that supports the process management of data inputs, query response and analytical reporting.



Lucy Hodson

Ihh10@aber.ac.uk Aberystwyth University

Lucy has been Director of Planning at Aberystwyth since November 2012, where she is a member of the University's Executive and leads the Planning and Governance Department, including the Project Management and Change Unit. From 2008 she was Director of Strategic Planning at De Montfort University. She was previously History Faculty Board Secretary at the University of Oxford, and Head of Administration at the Institute for Tissue Engineering and Regenerative Medicine at Imperial College, London. Prior to that she worked in the charity and voluntary sectors in Inner City Birmingham and Liverpool. Lucy holds degrees from the Universities of Oxford and Birmingham. Alongside her role at Aberystwyth, she is currently working (intermittently) towards a PhD in International Relations at St Andrews University. Lucy was Chair of Student Finance Wales Stakeholder Group during the transition from Local Authority assessment. She is on the Editorial Board of Wonkhe, which means she should be blogging regularly, but it is much more difficult than it looks.





Visual Analytics

See your data for its true worth.

Plan effectively and track the results.

- Attract and retain the best calibre students
- Maximise student experience
- Achieve good entry standards
- Improve NSS results
- Turn data into insight

Acuma and SAS are working together to deliver expert analytics to drive better business intelligence.

We have delivered successful projects for public and private sector clients, with data visualisation, data management and predictive analytics.

We have worked with universities for thirty years and other UK customers include HEFCE, UCAS and more.

For more information, contact: lan.Cosnett@sas.com, +44 (7900) 738827 Aimee_Carr@acuma.co.uk, 0870 789 4126



Try Visual Analytics and see for yourself sas.com/VAdemo









Paul Smith paul_smith@slc.co.uk Student Loans Company

Paul is the senior manager in SLC responsible for managing the interactions between SLC and its external partners and stakeholders. Paul has worked in student funding for a number of years and led for SLC on the implementation programmes from the 2006 Variable Fees to the HE Reforms from 2012 and has overall responsibility for services to FE and HE Providers. Prior to working with SLC, Paul worked within the financial services sector, mostly insurance and pensions, in London and the Midlands.



Dave Cartwright

dave_cartwright@slc.co.uk Student Loans Company

Dave is the senior manager in SLC responsible for managing the provision and interpretation of data to internal departments and external stakeholders. Dave has been in this role since 2002. Prior to working with SLC, Dave was an ICT professional working his way from programming, through systems analysis on to project management starting in Merseyside and then moving on to London, Germany and then Scotland.



Jackie Njoroge j.njoroge@mmu.ac.uk c.hart@mmu.ac.uk (PA) Manchester Metropolitan University

Jackie has been leading the Strategic Planning and Management Information team within MMU for the last year, with a mandate to help change the strategic planning direction of the University. A qualified management accountant, Jackie had a career in financial planning and management within the steel industry, before moving into Higher Education in 2003, where she eventually moved into Strategic Planning and Performance, successfully leading the team to an industry award for the implementation of Northumbria's business intelligence solution.



Dr Lisa Colledge L.Colledge@elsevier.com Elsevier

Dr Lisa Colledge is an expert in the use of research metrics. She is responsible for developing and defining Elsevier's research metrics strategy. She started by working with editors and learned societies to develop strategies to improve journals' standings. She then joined the Elsevier Research Intelligence product group, which most recently launched SciVal. Lisa also represents Elsevier in Snowball Metrics, in which universities agrees methods to generate metrics, from all data sources available, to support international benchmarking.

Prior to joining Elsevier, Lisa conducted postdoctoral research at the University of Edinburgh. She holds both a DPhil and an MA from the University of Oxford.



Deborah McClean d.mcclean@sheffield.ac.uk University of Sheffield

Deborah joined Sheffield 10 years ago from the private sector. Her initial role was research policy and the implementation of full economic costing. Her current R&I remit includes supporting the University's strategy and operations for doctoral students (scholarships, programmes, progression); professional development for Early Career Researchers and doctoral students; REF co-ordination; research grant pricing and contracting; integrity, governance and ethics; policy advice; and management information. She doesn't do these all at the same time, but it can feel that way by Fridays.

Recent projects have included launching the University's Doctoral Academy, leading the University's REF submission and undertaking a part-time secondment to HEFCE as Panel Adviser to Main Panel C (Social Sciences).



Anna Grey

Anna.grey@york.ac.uk University of York

Anna Grey began her career at the University of Bradford as the Examinations Officer and Faculty Secretary before joining the Planning Office. Since then she has worked at Durham, Hull and finally the University of York. She has undertaken various roles including teaching quality, HESA and HESES, examinations, admissions and benchmarking. For the last seven years she has been involved in research strategy and research performance but has a major interest in performance measurement.



Richard Puttock r.puttock@hefce.ac.uk HEFCE

Richard has worked for HEFCE for the last 20 years and is currently responsible for overseeing the Council's data requirements and routine uses of data. His role includes liaising with HESA over data specifications, timescales and quality expectations and managing onward use of the data most notably in funding and monitoring activities. Richard has been involved in the NSS and public information since its earliest days being involved in the design of the NSS and the original TQI dataset. In his earlier career Richard developed the software to collect the submissions for the 1996 and 2001 RAEs.



Sarbani Banerjee s.banerjee@hefce.ac.uk HEFCE

Sarbani Banerjee is a policy adviser in the Learning and Teaching team at HEFCE with responsibility for information for students. Sarbani joined the Council in 2002 as a policy adviser on employability and skills policy. She has also worked on policy on higher education in further education and on funding and student number controls. Before HEFCE, Sarbani worked for the Learning and Skills Council, the Further Education Funding Council and the University of Chester.









BME Solutions deliver reporting software solutions that improve decision making, save time and adapt quickly to changes in your environment.

BME Solutions is a fast expanding software solution provider, which has been operating for 18 years. We deliver business intelligence, planning and student feedback software to the Higher Education sector. BME implement, support and maintain these solutions at over 30 HE Institutions in the UK.

We provide fast, powerful reporting tools without the limitations, cost or complexity of competing products. Our solutions are deployed in days or weeks allowing us to offer genuine value and an incredibly fast implementation cycle.

Our solutions pull data from different underlying systems into powerful, easy to use analytics applications. We have revolutionised decision making, planning and data discovery at a strategic level at UK universities.

The formation of the BME UK HE user group in 2009 is testament to their commitment to the HE sector. We have had over 200 attendees from over 70 universities attend these user days. This group meets twice a year and provides a collaborative environment where HE Qlikview users can share best practice deas and applications. This user group also extends to the BME HE Forum where development, ideas and applications can be shared online.

University testimonials:

"No other BI product could be configured in the one month it took to develop the Qlikview student data application. Qlikview enables analysis capabilities that are unthinkable in traditional technologies - along with unparalleled flexibility, performance, and simplicity." - Anglia Ruskin University

"Qlikview is a dynamic tool which allows users to answer their own questions without report writing. We have created an environment which allows new information to be discovered." - University of Leeds

"As a consequence of the rapid development capabilities of QlikView, the University has been successful in obtaining JISC project funding as part of its BI programme." - University of East London

"Before Quantrix, we could only easily think about next year. Now we can quickly look ahead three, four, or more years. Quantrix has given us further confidence in our numbers; it has broadened our ability to think strategically, and for the long term." - Bath Spa University





Gary Sprules
g.sprules@arts.ac.uk University of the Arts London

Gary Sprules is Director of Planning at the University of the Arts, London (UAL) and prior to joining UAL in 2007 was Head of Management Information and Planning at the University of West London for over 8 years. A graduate of the University of Warwick, Gary has worked in the areas of planning and management information for over twenty years starting out in the NHS prior to joining the University sector in 1998. As part of his role on the HESPA Executive Gary was on the recent HESA review of Estates Management Statistics and represents HESPA on the IPSOS Mori NSS User Group.



Andy Youell andy.youell@hesa.ac.uk Higher Education Data and Information Improvement Project (HEDIIP)

Andy has spent 25 years working with data and information and with the systems and people that process it. His HE career started with the PCFC HESES return in 1991. In 1996 he joined HESA and developed the data quality assurance processes that underpin HESAs data collections. He took responsibility for the HESA data collection systems and led the development of HEIDI.

In 2013 Andy was appointed Director of HEDIIP.

Andy has advised governments in Bulgaria, Saudi Arabia and Oman on data collection and quality issues and he advised a UN project in Jordan that developed simple statistical reporting for universities across the Middle East.



John Britton brittonj5@cardiff.ac.uk Cardiff University

John has fifteen years' experience in University Planning Offices, and is currently at Cardiff University, being responsible for policy analysis, analytics and business intelligence.

John was formerly on the Board of the £6m Dragon Innovation Partnership regional project which co-ordinates knowledge transfer between two Universities and business and community organisations. He has recently participated in two Europe-wide expert groups regarding performance-based funding, and mergers and concentration measures for the European Universities Association DEFINE project ("Designing strategies for efficient funding of higher education in Europe").

John is a member of the UK-wide Higher Education Data & Information Improvement Programme (HEDIIP) Advisory Panel. He is also a Governor of Gower College Swansea.



Dr Christine Couper c.i.couper@greenwich.ac.uk e.i.jarvis@greenwich.ac.uk (PA) University of Greenwich

Christine is Director of Strategic Planning at the University of Greenwich. Christine has played an active role in HE Management at the sector level, participating in strategic reviews run by HEFCE and HESA. She is a member of the HEIDI Stakeholder Group and of the Times League Table Review Group. Christine has been on the HESPA Executive for three years and currently acts as liaison with HESA in relation to the development of educational activities for planners, and as the HESPA representative on the Advisory Panel for the Higher Education Data and Information Improvement Programme (HEDIIP).





Dr Sonia Virdee svirdee@essex.ac.uk naapple@essex.ac.uk (Assistant) University of Essex

Through this Director role Sonia is also Deputy Secretary of the University supporting the work of Council. The Section oversees corporate governance, planning, and strategic projects and change. She has extensive experience in managing change at the strategic level with a track record in the wider HE sector and in international projects. Sonia sits on the executive of the Higher Education Strategic Planners Association and is a Fellow of the Association of University Administrators.

Sonia started her career in research as a NERC fellow in the Department of Biological Sciences at UEA. She has published various research papers, undertaken PhD supervision and co-authored an undergraduate textbook. Her first taste of HE management was at Suffolk College where she worked first as part of a small team leading the growth in undergraduate students and laying the foundations for what is now University Campus Suffolk, and later as Head of Science.



Professor Koen Lamberts stewart.duncan@york.ac.uk University of York

Professor Koen Lamberts became Vice-Chancellor of the University of York on 1st January 2014. Born in Hasselt, Belgium, he holds undergraduate degrees in Philosophy (1985) and Psychology (1987) and a PhD in Experimental Psychology (1992) from the University of Leuven. Following a research appointment at the University of Chicago, he became a lecturer at the University of Birmingham in 1992. He was Professor of Cognitive Science at the University of Warwick from 2000 to 2013. At Warwick, he served as Faculty Chair for Science, Pro-Vice-Chancellor for Research (Science & Medicine) and Deputy Vice-Chancellor and Provost.



Helen Thorne MBE C. Yeates@ucas.ac.uk (PA) UCAS

Helen joined UCAS as the Director of Policy and Research in November 2010. Her remit includes responsibility for UCAS' analysis and research; engagement with the policy and funding community; press office; qualifications information and the UCAS Tariff.

With a degree in biology from the University of York, Helen began her career in pesticides regulation and managing food safety research for the Ministry of Agriculture, Fisheries and Food.

After joining the Natural Environment Research Council as Head of Evaluation in 1997, Helen developed extensive higher education policy experience working in a number of Research Council roles. She led the Research Councils UK team for 5 years from its inception and established and led the Research Councils UK office in the United States, strengthening collaboration between UK and US universities. Helen joined UCAS from the Russell Group of Universities where she was previously the Head of Policy (Research), with responsibilities covering the student experience, postgraduate provision, and research funding.

She was awarded an MBE in 2007 for services to the administration of science.



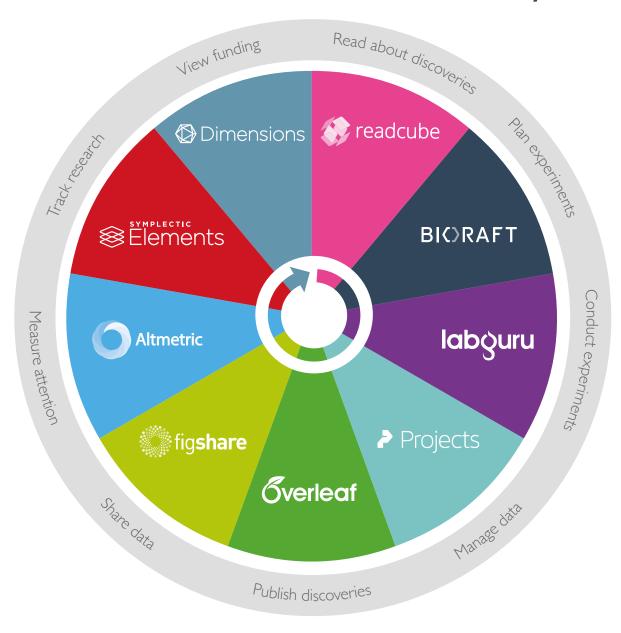
Em Bailey
e.j.bailey@hw.ac.uk Heriot-Watt University Edinburgh

Belied by her youthful good looks (and modesty), Em Bailey has over 15 years' experience of data analysis and visualisation in the private and public sectors, including 10 years in various planning and management information roles within Higher Education. Since joining Heriot-Watt University in 2012, she has made significant headway in the university's data reporting and the production and presentation of MI. This ranges across a broad spectrum of core business processes and KPIs, including student recruitment, funding and target setting, research performance, staff remuneration, and student satisfaction.





Our software makes research simpler, so there's more time for discovery.



Smart tools help at every stage of the research cycle.









Analyze trends of any research area with citation and usage data

SciVal already provides unparalleled flexibility to define and create your own research areas. The new SciVal Trends module will give you the ability to examine these research areas in detail, to discover the top performers and rising stars.

The new Trends module will include usage data from ScienceDirect and Scopus to give an early indication of research visibility and help spot research trends.

Want to learn more? Please visit our stand (number 4) or attend our session on Thursday 5th Feb from 14.30 – 15.45 entitled "There's more to Research Planning than a REF return."

SciVal Trends module February 2015





Stella Fowler sfowler1@glos.ac.uk University of Gloucestershire

Stella leads the Planning Office at the University of Gloucestershire. Her current portfolio includes change management, process improvement, student number planning, key performance indicators, business intelligence, most HESA returns, HESES and the provision of data to inform university resourcing and decision making. Stella has 19 years of experience of the HE sector, including 16 years at UCAS in various roles, ranging from the initial development of the 'Tariff' to managing the Research and Statistics teams. Stella joined the University of Gloucestershire in 2013 from the University of the West of England (UWE) where she led on a research data management project to drive open research data across the sector.



Jonathan Waller jonathan.waller@hesa.ac.uk HESA

Jonathan joined HESA in 1993 in an analytical role, having previously worked as a research funding analyst at the Higher Education Funding Council for England. In 1996 he was asked to lead the development of bespoke data services which involved the formation of a team of analysts and the establishment of an analytical and policy framework to meet the needs of a wide range of stakeholders. He subsequently became involved with other data dissemination channels and chaired an editorial group responsible for the design, maintenance and production of HESA's publications. Jonathan was also heavily involved with the development of HESA's online management information service 'heidi'. In 2007 he was appointed to his current position with a remit covering the full range of HESA's information outputs, as well as the press and communications function. He recently led a project aimed at improving the impact and benefits of benchmarking within HE institutions and currently chairs a technical group on national HE performance indicators.



Nicola Phelps Nicola.phelps@hesa.ac.uk HESA

Nicola Phelps has worked in Further Education and Higher Education for 10 years. For the last eight years she has worked at the Higher Education Statistics Agency (HESA) firstly involved in the development of the agencies publications before contributing to the design and development of the Higher Education Information Database for Institutions (heidi). For the last six years she has held the role of heidi Service Manager, responsible for the day to day running of the heidi service, including data quality assurance, system releases and user support. She is also the project coordinator for the HESA and Jisc Business Intelligence Project.



Dr Phil Richards phil.richards@jisc.ac.uk JISC

Before his current position at Jisc, Phil was Director of IT at Loughborough University and prior to his role at Loughborough University Phil undertook IT roles within other academic institutions, these included Head of ICT at Plymouth University and Assistant Director of Information Services at Aberystwyth University. More recently, he has become known for his novel approach to data centres: Loughborough's 'hybrid cloud' model has delivered millions of pounds and hundreds of tonnes of carbon savings. It has also won plaudits including the 2012 Times Education Leadership and Management Awards ICT initiative of the year.

Phil, who has a first class honours degree in physics and a doctorate in nuclear structure physics from University of Oxford, was involved early in his career with e-learning. First as a courseware developer in physics at Cardiff University, next as an e-learning advisor working directly with academics at the University of Hull and finally as head of e-learning at King's College London. Whilst at Hull, he obtained a postgraduate Diploma in Higher Education Teaching, leading to Fellowship of the Higher Education Academy (FHEA).





Universities as Economic Drivers



In the modern economy, universities are increasingly expected to play the role not just of educators and researchers, but also economic drivers. However, any university that wants to be truly successful in this role must first understand the underlying dynamics of their local economy, including industry, occupation and skills needs.

Who are EMSI?

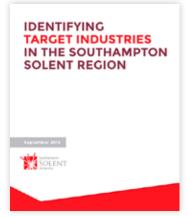
Economic Modelling Specialists International (EMSI) are experts in labour market intelligence. We take raw data on occupations and industries and turn it into information that helps organisations understand the connection between economies, people and work.

Our aim is to help organisations that aspire to the role of economic driver understand their local economy better, so that through better understanding the needs of the local economy, they can plan curriculums and strategies that will lead to economic growth.



How can we help you?

Our data comes to you through an array of user-friendly tools including a curriculum planning tool which gives you instant access to industry, occupation and skills data in your area; a careers tool that shows students how the education you provide can lead to sustainable careers; a study measuring the economic value of your institution; and custom reports comparing your curriculum to the skills needs of your local economy. Through our data and tools we can help you:



- Develop a demand-led curriculum model
- Improve income through better employer engagement
- Quantify the economic value of your university
- Lead your students to sustainable careers
- Contribute to the regeneration of your regional economy



Myles Danson

Myles.Danson@jisc.ac.uk JISC

Myles Danson has worked in HE for 18 years, the last eight of which have been at Jisc; first as Programme Manager overseeing a diverse portfolio across the entire programme lifecycle with over 60 institutional projects, and now as Co-Design Manager, designing new services for Jisc members within the Digital Futures team. Myles works with a number of organisations representing key HE staff with the aim of bringing the benefits of technology to bear in the enterprise area. He currently manages a national project (www.business-intelligence.ac.uk) developing BI tools and services for 162 HE providers, funders, public policy makers and other relevant stakeholders. Myles maintains an ongoing interest in Leadership Governance and Management, Organisational Development, Action Learning, Enterprise Architectures, Technologies and Standards and has a background in e-Learning and an MSc in Information Management.



Matthew Robb
mrobb@parthenon.com Parthenon Consulting

Matt joined Parthenon in the autumn of 2010, after working in both public and private sectors within the education industry. Matt previously worked at McKinsey & Co., where he led strategy and organisation work in a wide range of contexts, from highly successful FTSE 3 companies and mid caps to public sector institutions and government departments.

For seven years Matt worked in the education support services sector, holding P&L responsibility. He led teams working on school improvement (National College), academy development, the Building Schools for the Future (BSF) programme and on children's services technology and management information. Since joining Parthenon, Matt has led on education work in the UK and Europe. He has also worked in buy and sell-side diligence, international strategy, marketing and sales force strategy and general corporate strategy. Matt holds a degree in Natural Sciences from the University of Cambridge and was the Gatsby Scholar.



Haven Ladd jmallei@parthenon.com (PA) The Parthenon Group

Haven is a Partner in the firm's Boston office and joined The Parthenon Group in 1997. He has consulted across a wide range of industries and focuses on strategic issues facing companies and schools in the U.S. education market. He brings a perspective on strategy built on fourteen years of consulting across education and corporate clients in a variety of professional services and industries. Haven works extensively with education providers and also advises corporations in the professional services, information, and manufacturing industries. Haven received his undergraduate degree from Harvard University. He received his M.B.A., with distinction, in 2003 from the Tuck School of Business at Dartmouth College, where he was a Tuck Scholar. He serves on the boards of the National Dropout Prevention Network and The Landing School, an independent college in Arundel, Maine.



Dean Stokes
Dean.Stokes.1@city.ac.uk City University London

Dean Stokes joined City University London as Director of Strategic Planning and Performance in August 2012, where his remit includes performance, risk, programme delivery and business change. Prior to joining the Higher Education sector, Dean worked in a variety of roles within local and central government, starting his career as a civil servant within what was then the Department for Trade and Industry and at HM Treasury working on public service reform. He later held a variety of policy and strategy roles in local government, including Head of Strategy and Projects at the London Borough of Camden.





Min Bhogaita minbhogaita@deloitte.co.uk Deloitte

Min is the UK Deloitte Analytics Lab Director, our Centre of Excellence for the full range of Analytics services, from visualisation to predictive analytics in order to demonstrate to our clients the power of analytics.

Min has been with the firm for 23 years and has had a range of roles, specialising in data analytics in IT, Internal Audit and Forensic Technology. Min has held leadership roles in a number of high profile investigations specialising in analysing structured and unstructured data alongside external reference data sources in order to answer business questions using data.



Mike Wilson
m.p.wilson@bangor.ac.uk Glyndwr University

Mike has worked in Higher Education for 13 years, at Bangor University, and Glyndwr University, Wrexham. His current focus is development of management information to support strategic planning, development of KPIs, student number and tuition fee planning, and advising on the production of statutory data returns and onward use by third parties. Previous experiences include development of resource allocation models, and budget planning models. Mike is a member of the HESPA/HESA Use of HESA Data by Third Parties Working Group, and the HESA HEIDI Stakeholder Group. Mike has previously chaired the Higher Education Wales Student Returns Group. In his spare time Mike writes reviews and articles for music-related web sites and magazines.



Professor Huw Morris alison.harrison@wales.gsi.gov.uk (PA) Welsh Government

Huw Morris is Director of Skills, Higher Education and Lifelong Learning within the Department of Education and Skills in Welsh Government. In this post he is responsible for the oversight of higher education, further education and Government funded work based learning provision. Before taking on this role he held a variety of posts in universities including: Imperial College, Kingston University, Bristol Business School, Manchester Metropolitan University and the University of Salford. Moving within and between these institutions he has held positions as a research assistant, lecturer, associate Dean, Pro-Vice Chancellor and Deputy Vice Chancellor. In addition to working in higher education, Huw has also held management and board level positions in the engineering, retail, restaurant, IT and further education industries. Huw is a Fellow of the Higher Education Academy and Chartered Institute of Personnel and Development, a Companion of the Chartered Management Institute and Association of Business Schools, and a visiting Professor at the University of Salford. He holds a Doctorate in Education from the Institute of Education, University of London and is the author or several books and refereed journal papers.



Simon Jennings simon.jennings@strath.ac.uk University of Strathclyde

Simon joined the University of Strathclyde in August 2012. Immediately prior to this, he was Deputy Director of Universities Scotland and has worked in higher education sector for over 10 years, having previously worked for the University of Edinburgh and the UK Joint Information Systems Committee. Simon is Convener of the Scottish Planners Forum and a member of both the HESA UK User Group and Universities Scotland's Funding Policy Group. He holds a BA (Hons) in English Language and Literature from the University of Oxford, an MA in Librarianship from the University of Sheffield and an MSc in Public Relations from Queen Margaret University, Edinburgh.





Nick Hillman n.hillman@hepi.ac.uk Higher Education Policy Institute (HEPI)

Nick Hillman has been the Director of HEPI since January 2014. He worked for the Rt Hon David Willetts MP, the Minister for Universities and Science, from 2007 until the end of 2013, as Chief of Staff and then Special Adviser in the Department for Business, Innovation and Skills. Previously, he was a History teacher and worked at the Association of British Insurers. At the 2010 general election, he was the runner-up in Cambridge.

He has written for a range of think tanks and journals. His recent writings include an article on the fifty-year history of student loans for Contemporary British History, a pamphlet on being a special adviser for the Institute of Government and a paper comparing access to selective secondary schools and selective universities for Higher Education Review.



Ministerin Theresia Bauer

Justyna.Laskowski@mwk.bwl.de Minister for Science, Research and the Arts BadenWürttemberg and Member of the State Parliament of Baden-Württemberg

Theresia Bauer has been Minister for Science, Research and the Arts of the State of Baden-Württemberg since 12th May 2011. She was born on 6th April 1965 in Zweibrücken. From 1985 to 1993 she studied political science, economics and German philology at the Universities of Heidelberg and Mannheim.

Between 1993 and 2001 Theresia Bauer was first the political education spokesperson for the Society for Political Ecology (E.F. Schumacher-Gesellschaft für Politische Ökologie e. V.), then subsequently director of the Heinrich Böll Foundation Baden-Württemberg. She has been a member of the State Parliament of Baden-Württemberg since 2001. There she was the spokesperson for higher education policy, parliamentary secretary and deputy head of the parliamentary faction of the Green Party (Bündnis 90/Die Grünen) and a member of the committee for Science, Research and the Arts of the State Parliament until 2011.

Theresia Bauer is married with two sons.



Gordon McKenzie
Sally.Roney@bis.gsi.gov.uk (PA) Department for Business, Innovation and Skills (BIS)

Gordon McKenzie is a Higher Education Strategy & Policy Deputy Director in the Department for Business, Innovation and Skills. He is a career civil servant with a background in education, employment and social policy issues. He has worked on higher education issues for the last seven years.



Alison Goddard
alison.goddard@researchresearch.com HE: Policy and markets in higher education

Alison Goddard is the editor of HE, a new title from the Research Fortnight stable that covers policy and markets in higher education. She has almost two decades of experience as a journalist, having spent seven years on The Economist, most recently as education editor, and seven years on what was then the Times Higher Education Supplement. Alison is the author of a forthcoming biography of Luc Hoffmann, a green philanthropist who co-founded the World Wildlife Fund and oversaw the creation of the Ramsar Convention on Wetlands.





Mark Leach
mark@wonkhe.com Wonkhe

Mark Leach is the founder, Editor in Chief and Director of Wonkhe. Working at the intersection of politics and policy in UK higher education he has held roles at the National Union of Students, HEFCE, University Alliance, GuildHE and in politics as chief policy adviser to the former Shadow Minister for Universities & Science. He has also provided consultancy in policy and public affairs to universities and other organisations that work in UK higher education.



Graeme Wise

Graeme.Wise@nus.org.uk National Union of Students (NUS)

Graeme Wise is an Assistant Director at the National Union of Students, where he works mainly on strategic planning and various aspects of education and social policy. He was the principal staff member at NUS dealing with the Browne Review and subsequent developments such as the future of HE regulation and data capability in the sector, as well as student financial support for living costs. He has a particular interest in the role of higher education in urban development.

He has degrees from Canterbury Christ Church University and Goldsmiths College, University of London, and is currently undertaking a doctorate in policy studies at the University of Bristol. He lives in Stratford, London.

I am very much looking forward to participating in this event.



Steve Chadwick s.a.chadwick@exeter.ac.uk K.Doyle@exeter.ac.uk (PA) University of Exeter

Graduating from the University of Exeter in 1979, Steve completed an MBA in 1989 and took up a post in the newly established Planning Support Office at Northumbria University, one of the first university planning offices in the country. In 1993 he moved to the University of Newcastle where he worked in the Planning and Resources Section of the Registrar's Office, and established a new Management Information Unit in 2000. Steve took up post at Durham as Director of Strategic Planning and Change in June 2004 where he developed the University's Strategic Plan, establishing its annual planning process, monitoring performance and heading up the Change Team which uses LEAN methodologies to drive efficiencies. Since April 2012 he has been Director of Strategic Planning and Change at the University of Exeter. At national level, Steve has been heavily involved in the development of HEIDI working closely with HESA and leading HEFCE and JISC funded projects. Steve is also a founder member of the HESPA Executive and has worked as a consultant in the UK and Middle East. Steve is married, speaks fluent Norwegian and is a frequent traveller to Scandinavia where he has a cabin on the Oslo fjord.



Dr Jan-Martin Lowendahl
Phillip.Morrison@gartner.com (PA) Gartner Research

Jan-Martin Lowendahl is a Research VP in Gartner Research, focusing on higher education governance, strategy and emerging trends. The methodologies for strategic planning and frameworks for governance are especially focused on stakeholder communication and are also used in several other sectors with a high percentage of knowledge workers or end users with large and complex consumption of IT-related services. Specific technology coverage includes identity and access management, learning technologies, as well as administrative and academic systems in higher education. He has a special interest in European higher education issues. Prior to joining Gartner, Mr. Lowendahl had 15 years of experience in higher education, including research and teaching and as a CIO.





Alison Hartrey
a.hartrey@soas.ac.uk SOAS, University of London

Ali has more than 20 years' experience of working in higher education. She joined SOAS, University of London in 2001 as a member of the registry and became head of the newly formed Planning Department in 2008. The Department has responsibility for student numbers planning, faculty and professional services planning, strategic planning, key performance indicators, management information, HESES, a variety of HESA returns and the provision of marketing intelligence to underpin portfolio development.



Jennifer Summerton j.summerton@hespa.ac.uk HESPA

Jen joins HESPA as its Executive Officer and Membership Development Manager following a post at Leicester University as Marketing and Communications Manager for their Residential and Commercial Services. She has worked in the HE sector since 2009 when, as an International Recruitment Officer for the University of Nottingham, she travelled extensively, recruiting world class students and assisting in the development of transnational academic partnerships and scholarships/sponsorships as well as country-specific recruitment strategies which she implemented in-country herself. Prior to working in HE, Jen began her career as a London-based journalist before moving to Islamabad to take up a voluntary position with a local Human Rights NGO.



Sally Turnbull
SITurnbull@uclan.ac.uk University of Central Lancashire

Sally is Corporate Strategy Manager at UCLan, leading a team which covers the full breadth of strategic and operational planning activities, including policy and data analysis, business intelligence, data assurance and market research. Sally also plays a coordinating role in relation to the University's strategies and the KPIs used to assess progress. Sally is Chair of the joint HESPA/HESA Third Party Data Working Group. Prior to working in HE, Sally worked with the public, private and third sectors in economic regeneration, developing strategic responses to social challenges relating to housing, health and young people. She is extremely partial to cherries and loves to dance the tango.



Helen Watson helen.watson@admin.ox.ac.uk University of Oxford

Helen joined the University of Oxford as Director of Planning and Resource Allocation in January 2011. Previously, she worked for nine years at City University London in a variety of roles including Head of Administration for the School of Allied Health Sciences and Deputy Academic Registrar, before setting up and leading the new Strategy and Planning Unit. Helen's team at Oxford have a wide range of responsibilities including policy analysis, HEFCE liaison, capital planning, strategic and operational planning, resource allocation and co-ordinating Oxford's REF submission.





Marketing, strategy and communications for an educated world

What is on your 2015 to do list?

Evaluating the market appeal of new course proposals

Benchmarking our tuition fees and value propositions

Reviewing the market attractiveness of the course portfolio

Analysing the nature of local demand for higher education

Assessing the University's image with key stakeholders

Supporting faculties with subject/sector specific market insight

Developing strategies to grow enterprise & CPD income

The Knowledge Partnership has the data, insight, frameworks, expertise, experience and passion to support you.

Visit our stand to learn more...

David.roberts@theknowledgepartnership.com www.theknowledgepartneship.com 0113 2430597

Sponsors and Exhibitors



Wonkhe – Principle Media Partner

Founded on 31st January 2011, Wonkhe (pronounced wonky) is the home of higher education wonks, those who work in the HE sector and anyone interested in higher education policy, people and politics. We aim to improve policymaking in higher education and provide a platform for some of the new or previously unheard voices and perspectives in the sector. At the heart of our community is a widely-read and influential website at Wonkhe.com and associated social media channels. We also provide consultancy services to clients in and around HE in thought leadership, public affairs and policy.

Contact: Mark Leach, Director

Address: Wonkhe Ltd., 145-157 St Johns Street, London EC1V 4PW

Telephone: 07932221934 Email: mark@wonkhe.com Website: www.wonkhe.com



HE – Media Partner

HE provides market intelligence and policy analysis to university senior management teams and their advisors, liberating them to develop and deliver strategic change. Its parent company, Research Professional, has two decades experience of providing information and independent analysis to universities and 85 per cent of British higher education institutions currently subscribe to one or more of its services. HE was launched in 2013 and counts vice-chancellors, directors of strategy and heads of planning among its growing number of subscribers.

Contact: Alison Warder

Address: Unit 111, 134-146 Curtain Road, London EC2A 3AR

Telephone: 020 7216 6538

Email: sales@researchresearch.com

Website: http://info.researchprofessional.com/he/





Account-Ability Ltd – Exhibitor and kind sponsors of the Lanyards and Badges

Over 50 UK Universities use Account-Ability's award-winning Corporate Planner® software. More use it for student numbers & income planning than any other system. It delivers everything you need, faster, more easily and more flexibility than any other solution. Account-Ability has 18 years expertise in HE. We specialise in HE and understand the sector more than anyone.

Account-Ability is the proven leader for:

- Student Numbers & Income Planning Programme Costing Workforce & Pay Planning Budgeting & Management Reporting
- TRAC RAM Balance Sheet & Cash Flow Planning Forecasting & Scenario Planning

We look forward to discussing your needs and to demonstrating how our solutions will enable you to add real value to your university.

Contact: Mr Austin Jackson

Address: Account-Ability Ltd, Silverwood House, 15 Charlton Park Gate, Cheltenham, GL53 7DJ

Telephone: 01242 578 966

Email: sales@account-ability.co.uk Website: www.account-ability.co.uk





Acuma Solutions in partnership with SAS – Exhibitor

Business Intelligence and Advanced Analytics solutions provide Universities with better insight and decision making to drive revenue, increase fill and retention rates and reduce costs. Utilising our 30+ years' experience, we have built an enviable track record in successfully delivering projects for hundreds of public and private sector clients. From strategic consultancy and the delivery of niche technical services, to a complete Information Management solution, Acuma delivers results and self-sufficiency via support and training. Working with SAS Analytics we have focused on solutions that enable you to manage and analyse your data, enabling improved retention rates and additional revenue.

Contact: Aimee Carr Ian Cosnett

Waterside Court, 1 Crewe Road, Manchester, M23 9BE SAS, Whittington House, Henley Road, Medmenham, Marlow, Bucks SL7 2EB Address:

Telephone: 0870 789 4126

aimee_carr@acuma.co.uk Email: Website: www.acuma.co.uk

01628 486 933 ian.cosnett@sas.com www.sas.com





BME Solutions – Exhibitor

BME Solutions deliver reporting software solutions that improve decision making, save time and adapt quickly to changes in your environment. BME Solutions is a fast expanding software solution provider, which has been operating for 18 years. We deliver business intelligence, planning and student feedback software to the Higher Education sector. BME implement, support and maintain these solutions at over 30 HE Institutions in the UK.

Our solutions are deployed in days or weeks allowing us to offer genuine value and an incredibly fast implementation cycle.

Contact: BME Solutions: Steve Sapseid

Address: 3000 Cathedral Hill, Guildford, Surrey, GU2 7YB

Telephone: 01483 236 795
Email: ssapseid@bmesol.com
Website: www.bmesol.com



Digital Science – Exhibitor

Digital Science is a technology company working to make scientific research more efficient. Our software helps to support researchers at every stage of the research cycle to ensure they can work more smartly and discover more. Our tools are developed for researchers by researchers who have faced the same challenges and who want to change the way science is done. Visit www.digital-science.com.

Contact: Stephen Cawley

Address: 2 Trematon Walk, Wharfdale Road, London, N1 9FN

Telephone: 1-617-475-9215

Email: s.cawley@digital-science.com Website: www.digital-science.com



Economic Modelling Specialists International (EMSI) – Exhibitor

We believe that any university looking to take its place as a key economic developer must develop a good understanding of what is happening in the economy – not just the national economy, but more crucially their local and regional economy. Economic Modelling Specialists International (EMSI) specialise in providing high quality Labour Market Information that helps institutions such as universities gain this understanding. Through our easy-to-use tools, we can help universities uncover the needs of their local and regional economy, so that they can better direct their strategy, curriculum and students towards a goal of driving economic growth.

Contact: Andy Durman

Address: 16 Heron Way, Kempshott, Basingstoke, Hampshire, RG22 5QT

Telephone: 07720 641 651

Email: andyd@economicmodelling.co.uk
Website: www.economicmodelling.co.uk





Elsevier – Exhibitor

Elsevier is a world-leading provider of information solutions that enhance the performance of science, health, and technology professionals, empowering them to make better decisions, deliver better care, and sometimes make groundbreaking discoveries that advance the boundaries of knowledge and human progress. Elsevier provides web-based, digital solutions – among them ScienceDirect, Scopus, Elsevier Research Intelligence and ClinicalKey – and publishes nearly 2,200 journals, including *The Lancet* and *Cell*, and over 26,000 book titles, including a number of iconic reference works.

The company is part of Reed Elsevier Group PLC, a world leading provider of professional information solutions in the Science, Medical, Legal and Risk and Business sectors.

Contact: Sheila Finucane

Address: Radarweg 29, 1043 NX Amsterdam, NL

Telephone: +31 20 4853096

Email: S.Finucane@elsevier.com Website: www.elsevier.com



The Information Lab – Exhibitor

The Information Lab specialises in helping people become self-reliant when making sense of data. In order to deliver on this promise, we partnered with Tableau Software in 2010 and Alteryx in 2013 – we are the current Tableau Partner of the Year and an Alteryx Premier Partner. Our team includes certified Tableau professionals, a Tableau Zen Master and the current Alteryx Grand Prix champion.

Contact: Tom Brown

Address: 1 Alfred Place, London, WC1E 7EB

Telephone: 0207 112 9035

Email: info@theinformationlab.co.uk Website: www.theinformationlab.co.uk

INTELLIGENCEUNIT

QS Intelligence Unit – Kind sponsors of the Conference Lunches & Refreshments

The QS Intelligence Unit (QSIU) was formed in 2008 from the team that has been operating the QS World University Rankings® since 2004. By the end of 2014 we have published 5 regional rankings, discipline level rankings in 30 separate subjects, city rankings and various MBA rankings.

Over the years, QS Intelligence Unit has built a substantial data warehouse. From university rankings to market reports, quality assurance benchmarking to reputation monitoring and consulting services, QSIU has the right blend of data and expertise to help form, refine, focus and evaluate your institutional performance. Please feel free to visit www.iu.qs.com, or email nicholas@qs.com

Contact: Nicholas Sequeira

Address: 1 Tranley Mews, Fleet Road, NW3 2DG

Telephone: +44 (0) 20 7284 9255 Email: nicholas@qs.com Website: www.iu.qs.com





Marketing, strategy and communications for an educated world

The Knowledge Partnership – Exhibitor

- Formed in 2004, The Knowledge Partnership (TKP) is an international consultancy specialising in market & reputation analysis based university strategy.
- TKP has established a reputation for delivering hard-hitting but effective evidence based advice specific to each client and their market environment.
- TKP has two UK offices (Cambridge and Leeds) but works on a global basis with full-time staff in Australia, Malaysia, Singapore and Canada.
- Our services are based on original research, investment in a unique combination of datasets and the experience and commitment of our staff.
- Course Development Academic Portfolio Benchmarking and Planning Price Elasticity and Tuition Fee Benchmarking • Reputation Analysis • International Market Insight • Graduate Employer Research • Market Focussed University Strategy

Contact: David Roberts

Address: The Coach House 9 Somers Street Leeds LS1 2RG

Telephone: 0113 2430597

Email: david.roberts@theknowledgepartnership.com Website: www.theknowledgepartnership.com



Thomson Reuters – Exhibitor

Thomson Reuters supports the full research lifecycle for all involved in the process. Our expertise allows us to integrate and centralise data across multiple sources for reliable research and development analysis. The systematic and objective assembly of data lets administrators, researchers and faculty explore and build upon research at the institutional, regional, national and global levels.

Contact: Lucy Seymour-Williams

Address: 77 Hatton Garden, London, EC1N 8JS

Telephone: 020 7433 4117

Email: lucy.seymour-williams@thomsonreuters.com Website: http://researchanalytics.thomsonreuters.com/





Understanding rankings & ratings...



Find out why we're the higher education industry's most trusted partner

From university rankings to market reports, quality assurance benchmarking to reputation monitoring and consulting services, QSIU has the right blend of data and expertise to help form, refine, focus and evaluate your institutional performance.

<u>Come meet us</u>

or e-mail Nicholas Sequeira nicholas@qs.com

www.iu.qs.com

Proud Sponsor of HESPA 2015 Conference

Delegates

Shabana Akhtar Strategic Planning Manager Oxford Brookes University s.akhtar@brookes.ac.uk Alison Allden Chief Executive alison.allden@hesa.ac.uk Alison Anderson Assistant Director, Academic Office alison.anderson@anglia.ac.uk Anglia Ruskin University Monique Arthur **Planning Officer** m.arthur@qmul.ac.uk Queen Mary, University of London Strategy Planning & Business Analyst Heriot-Watt University **Em Bailey** e.j.bailey@hw.ac.uk **Chief Information Architect** sharon.joy@thomsonreuters.com **Bob Bailey** Thomson Reuters John Baker Corporate and Business London South Bank University bakerje@lsbu.ac.uk Planning Manager **HFFCF** Sarbani Banerjee Policy Advisor s.banerjee@hefce.ac.uk Anna Barber Senior Strategy Manager The Open University Anna.Barber@open.ac.uk **Gary Barclay Planning Officer** London School of g.j.barclay@lse.ac.uk **Economics & Political Science** Neil Barrett Strategic Planning Manager Manchester Metropolitan University neil.barrett@mmu.ac.uk Director, Strategic Development Judith Battersby University of Hull j.battersby@hull.ac.uk Theresia Bauer Minister Ministry of Science, Research and Justyna.Laskowski@mwk.bwl.de the Arts Baden-Württemberg Imperial College of Science, Technology and Medicine Katherine Bayliss Strategic Planning Officer k.bayliss@imperial.ac.uk Susan Beck **Business Intellegence Officer** University of Lincoln sbeck@lincoln.ac.uk Paul Bennett **Assistant Director Durham University** p.g.bennett@durham.ac.uk Min Bhogaita Director Deloitte minbhogaita@deloitte.co.uk Rhiannon Birch Deputy Director of Strategy, University of Sheffield r.barker@sheffield.ac.uk Planning & Governance Katharine Bock **Deputy College Secretary** Birkbeck, University of London k.bock@bbk.ac.uk Louise Bohn Social Sciences Faculty Manager University of East Anglia sarah.finch@uea.ac.uk Martin Boyle **Director of Planning & Business** University of Glasgow martin.boyle@glasgow.ac.uk Intelligence Philip Boyle Planning Manager University of Salford p.d.boyle@salford.ac.uk Sarah Bracken Analyst **HEFCE** s.bracken@hefce.ac.uk John Britton **Assistant Director Cardiff University** brittonj5@cardiff.ac.uk Jean Brown Head of Strategic Development Service University of Central Lancashire JMBrown3@uclan.ac.uk Gavin Bruce Assistant Director, Funding Policy Scottish Funding Council gbruce@sfc.ac.uk Director of the Office of Institutional Lynn Burke London Metropolitan University lynn.burke@londonmet.ac.uk Effectiven Mark Cadwallader Head of Straftegic Planning & University of South Wales mark.cadwallader@southwales.ac.uk Performance Ian Callaghan **Director of Planning** University of East Anglia i.callaghan@uea.ac.uk Colin Campbell Head of Policy & Planning University of Stirling c.j.campbell@stir.ac.uk Jenny Campion-Smith Strategic Planning and Analysis Manager, University of Bristol jenny.campion-smith@bristol.ac.uk m.cardemil@surrey.ac.uk Marie-Claire Cardemil Planning Analyst University of Surrey g.carden@warwick.ac.uk Giles Carden Director of Strategic Planning & Analytics University of Warwick **Rob Careless** Head of CIU University of Derby r.careless@derby.ac.uk Martine Carter **Director of Strategic Planning** University of Surrey m.e.carter@surrey.ac.uk Dave Cartwright Senior Manager, Data Services & Analysis Student Loans Company dave_cartwright@slc.co.uk Steve Chadwick **Director of Strategic Planning** University of Exeter K.Doyle@exeter.ac.uk Steve Chisnall Director of Strategy, Planning & Analytics University of Southampton S.Chisnall@soton.ac.uk Anna Christmann Personal Assistant to the Minister Ministry of Science, Research and anna.christmann@mwk.bwl.de the Arts Baden-Württemberg Paul Clark **Director of Policy** Universities UK paul.clark@universitiesuk.ac.uk

University of Brighton

University of Derby

Flsevier



P.N.Clements@brighton.ac.uk

n.hamilton@derby.ac.uk

I.colledge@elsevier.com

Peter Clements

Kevin Clifton

Lisa Colledge

Head of Management Information

Snowball Metrics Project Director

Assistant Registrar

James Collier	Strategic Planning Officer	Imperial College of Science, Technology and Medicine	j.collier@imperial.ac.uk
Roz Collins	Head of Institutional Research	University of Southampton	R.F.Collins@soton.ac.uk
Charlote Cooper	Head of Planning	Trinity Laban Conservatoire of Music and Dance	C.Cooper@trinitylaban.ac.uk
Paul Cotter	Head of Planning and Business Intelligence	University of the West of England	paul.cotter@uwe.ac.uk
Christine Couper	Director of Strategic Planning	University of Greenwich	c.j.couper@gre.ac.uk
Sophie Crouchman	Senior Planning Officer	Loughborough University	s.j.crouchman@lboro.ac.uk
Eleanor Currie	Stakeholder Services Manager	Student Loans Company	eleanor_currie@slc.co.uk
Claire Daniells	Executive Officer – Strategy and Performance	Plymouth University	claire.daniells@plymouth.ac.uk
Myles Danson	Senior Co-design Manager	Jisc	myles.danson@jisc.ac.uk
Esther Darby	Acting Head of Strategic Planning	University of west London	esther.darby@uwl.ac.uk
Neil Davidson	Planning Team Manager	University of Nottingham	neil.davidson@nottingham.ac.uk
Silvia Dobre	Head of Planning and Business Information Office	University of Kent	s.c.dobre@kent.ac.uk
Lizanne Duckworth	Senior Planning Officer	Cardiff University	tangm@cardiff.ac.uk
Jason Durow	PRIME Analyst	Bournemouth University	jdurow@bournemouth.ac.uk
Zita Eckett	Head of Planning	Southampton Solent University	zita.eckett@solent.ac.uk
Malcolm Edwards	Head of Planning & Resource Allocation	University of Cambridge	malcolm.edwards@admin.cam.ac.uk
Richard Elliott	Strategic Planning and Business Intelligence Manager	University of Sunderland	richard.elliott@sunderland.ac.uk
Susan Elmer	Planning Officer	Kingston University	S.Elmer@kingston.ac.uk
Richard Falconer	Senior Information Analysis Officer	Teesside University	r.falconer@tees.ac.uk
Stephen fallows	Director of Planning	Coventry University	s.fallows@coventry.ac.uk
Helen Fawcett	Planning Manager	Durham University	helen.fawcett@durham.ac.uk
Brendan Fawcett	Head of Planning	University of Leicester	bjf10@le.ac.uk
Garrick Fincham	Assistant Registrar	University of East Anglia	g.fincham@uea.ac.uk
Christine Finnigan	Policy Officer	University of Strathclyde	christine.m.finnigan@strath.ac.uk
John Forshaw	Director of Planning	University of Salford	j.m.forshaw@salford.ac.uk
Dominic Foster	Planning Manager	University of the West of England	dominic.foster@uwe.ac.uk
Stella Fowler	Planning and Reporting Manager	University of Gloucestershire	sfowler1@glos.ac.uk
Steve Frater	Director of Planning	Newcastle University	steve.frater@ncl.ac.uk
Alison Goddard	Editor, HE: Policy and markets in higher education	HE from Research Fortnight	ag@researchresearch.com
Kirstie Godwin-Day	Senior Executive Officer – Strategy and Performance	Plymouth University	kirstie.godwin-day@plymouth.ac.uk
Christopher Goodland	Senior Planning Officer	University of Gloucestershire	cgoodland@glos.ac.uk
Paul Graves	Director of Planning	Lancaster University	p.graves@lancaster.ac.uk
Lisa Gregg	Head of Planning	Aston University	I.gregg@aston.ac.uk
Anna Grey	Research Strategy and Policy Manager	University of York	anna.grey@york.ac.uk
Phil Grigor	Head of Strategic Planning	University of the West of Scotland	phil.grigor@uws.ac.uk
Tim Guha	Planning Officer (Management Information)	London School of Economics & Political Science	t.guha1@lse.ac.uk
Alison Hartrey	Head of Planning	School of Oriental & African Studies	alison.hartrey@virgin.net
John Haslam	Business and Management Information Analyst	University of Salford	j.l.haslam@salford.ac.uk
Nicholas Head	Director of Planning	Birkbeck, University of London	n.head@bbk.ac.uk
Matt Hiely-Rayner	Head of Planning	Kingston University	M.Hiely-Rayner@kingston.ac.uk
Janette Hillicks	SME	Jisc	janette.hillicks@jisc.ac.uk
Nick Hillman	Director	HEPI	n.hillman@hepi.ac.uk
Andrew Hindmarsh	Head of Planning	University of Nottingham	andrew.hindmarsh@nottingham.ac.uk
Lucy Hodson	Director of Planning	Aberystwyth University	lhh10@aber.ac.uk
Nicki Horseman	Assistant Director, Strategic Planning	University of Exeter	K.Doyle@exeter.ac.uk
Allan Howells	Deputy Vice-Chancellor	Staffordshire University	a.howells@staffs.ac.uk



Dr Craig Hutchinson- Howorth	Director of Strategic Planning	Edge Hill University	craig.hutchinson-howorth@ edgehill.ac.uk
Lynda Hutchison	Senior Strategic Planner	University of Edinburgh	lynda.hutchison@ed.ac.uk
Anita Jackson	Director of Planning	University of Westminster	jacksoa@wmin.ac.uk
Naomi Jeffery	Planning Officer	University of Dundee	n.jeffery@dundee.ac.uk
Simon Jennings	Director of Strategy & Policy	University of Strathclyde	simon.jennings@strath.ac.uk
Alison Jones	Director, Planning Legal & Governance	University of Bradford	A.E.Jones2@bradford.ac.uk
Denise Jones	Head of Information Services	HESA	denise.jones@hesa.ac.uk
Christina Jones	Strategic Planning Officer	University of Liverpool	C.S.Jones@liverpool.ac.uk
Mike Kennerley	Strategy, Planning and Performance Manager	University of Leeds	m.kennerley@adm.leeds.ac.uk
Olivia Kew-Fickus	Director of Strategic Planning	University of Birmingham	k.stone.1@bham.ac.uk
Aash Khadia	Deputy Director Planning (Academic Profile)	Brunel University	Aash.Khadia@brunel.ac.uk
Daniel Kidd	Head of Training	HESA	daniel.kidd@hesa.ac.uk
Haven Ladd	Managing Director	Parthenon EY	havenl@parthenon.com
Mark Leach	Director	Wonkhe	mark@wonkhe.com
Kevin Ling	Senior Planning Officer	University of Essex	klingb@essex.ac.uk
Chris Lloyd	Head of Management Information	University of the Arts London	c.lloyd@arts.ac.uk
Debbie Loftus	Planning Analyst	University of the Arts London	d.loftus@arts.ac.uk
Caroline Low	Director of Planning	University of Lincoln	clow@lincoln.ac.uk
Emily Lupton	Graduate Editor	Wonkhe	emily@wonkhe.com
Frank Lynch	Deputy Director of Planning & Business Intelligence	University of Glasgow	frank.lynch@glasgow.ac.uk
Vicky Macpherson	Business Intelligence Analyst	University of Bristol	vicky.macpherson@bristol.ac.uk
Guy Mallison	Director of Strategy	The Open University	Guy.Mallison@open.ac.uk
Linda Mason	Deputy Secretary – Head of Governance and Planning	Sheffield Hallam University	linda.mason@shu.ac.uk
Deborah McClean	Head of Operations and Assistant Director of Research & Innovation Services	University of Sheffield	d.mcclean@sheffield.ac.uk
Richard McGookin	Director of Planning	Heriot-Watt University	r.w.r.mcgookin@hw.ac.uk
Rory McIntyre	Senior Assistant Registrar	University of Warwick	r.j.mcintyre@warwick.ac.uk
James McLaren	Information Services Manager	HESA	james.mclaren@hesa.ac.uk
Andrew McLaughlin	Planning Officer	Queen Mary, University of London	a.m.mclaughlin@qmul.ac.uk
Helen Miles	Planning Manager, Strategic Planning	Goldsmiths, University of London	h.miles@gold.ac.uk
Steve Miller	Planning Officer	Lancaster University	s.p.miller@lancaster.ac.uk
Jennifer Miller	Head of Academic Planning & Performance	University of Sheffield	j.miller@sheffield.ac.uk
Bettina Mills	Deputy Director, Strategic Planning and Change	University of Essex	bmills@essex.ac.uk
Karl Molden	Senior Analyst	University of Greenwich	mk77@gre.ac.uk
Dawn Moore	Policy & Planning Officer	University of Stirling	dawn.moore@stir.ac.uk
Aileen Moore	Director of Enterprise Performance and Risk Management	University of Ulster	aab.moore@ulster.ac.uk
David Muckersie	Director of Corporate Planning	University of York	david.muckersie@york.ac.uk
Andrew Mulholland	Deputy Director of Planning	University of Bradford	j.prudhoe@bradford.ac.uk
Alison Murphy	Senior Analyst	Manchester Metropolitan University	alison.murphy@mmu.ac.uk
Catherine Murray	Head of Planning	Middlesex University	c.murray@mdx.ac.uk
Diana Newport-Peace	Head of Strategy	Bath Spa University	d.newport-peace@bathspa.ac.uk
Jackie Njoroge	Head of SPMI	Manchester Metropolitan University	j.njoroge@mmu.ac.uk
Piotr Olczak	Head of Planning & Analytics	King's College London	piotr.olczak@kcl.ac.uk
Gretchen O'Neill	Planning Support Manager	Birkbeck, University of London	g.oneill@bbk.ac.uk
Bethan Owen	Director of Institutional Engagement	York St John University	bethan.owen@hefcw.ac.uk
Aveline Perez de Vera	Senior Planning Officer	School of Oriental & African Studies	a.perezdevera@soas.ac.uk
Simon Pettifor	Head of Planning	Birmingham City University	simon.pettifor@bcu.ac.uk
Nicola Phelps	Heidi Service Manager	HESA	nicola.phelps@hesa.ac.uk



Steve Phillips	Head of Planning & Management Information	University for the Creative Arts	Sphillips@ucreative.ac.uk
Russell Pottle	Head of PRIME	Bournemouth University	rpottle@bournemouth.ac.uk
John Pritchard	Director	Durham University	j.e.pritchard@durham.ac.uk
Debbie Prysor	Senior Projects Officer	Aberystwyth University	dep10@aber.ac.uk
Richard Puttock	Head of Data and mManagement Information	HEFCE	r.puttock@hefce.ac.uk
Dave Radcliffe	Head of Resource Planning	University of Birmingham	k.stone.1@bham.ac.uk
Wesley Rennison	Director of Strategic Planning	University of Dundee	w.rennison@dundee.ac.uk
Liz Reynolds	Strategic Planning and Intelligence Manager	Sheffield Hallam University	l.reynolds@shu.ac.uk
Andrew Reynolds	Deputy Director (Student Planning)	University of Northampton	andrew.reynolds@northampton.ac.uk
Phil Richards	Chief Innovation Officer	Jisc	phil.richards@jisc.ac.uk
Matthew Robb	Partner	Parthenon	mrobb@parthenon.com
Julia Roberts	Director of Strategic Development	Royal Holloway University of London	julia.roberts@rhul.ac.uk
Miranda Routledge	Director of Planning	Loughborough University	m.t.routledge@lboro.ac.uk
Ester Ruskuc	Academic Registrar	University of St. Andrews	registrar@st-andrews.ac.uk
victoria sanderson	Head of Strategic Planning Support	Leeds Metropolitan University	V.J.Sanderson@leedsbeckett.ac.uk
Charlie Shaw	Senior Planning Officer	University of the West of Scotland	charlie.shaw@uws.ac.uk
Annis Shepherd	Policy Advisor	Birmingham City University	annis.shepherd@bcu.ac.uk
Rona Smith	Deputy Director	University of Strathclyde	rona.smith@strath.ac.uk
Paul Smith	Head of Partner Services	Student Loans Company	paul_smith@slc.co.uk
Iain Springate	Planning Officer	University of Exeter	K.Doyle@exeter.ac.uk
Gary Sprules	Director of Planning	University of the Arts London	g.sprules@arts.ac.uk
Rachel Stewart	Director of Planning & Strategy	University of Reading	r.e.stewart@reading.ac.uk
Helen Stocks	Senior Strategic Planner	University of Edinburgh	helen.stocks@ed.ac.uk
Dean Stokes	Director of Strategic Planning and Performance	City University	dean.stokes.1@city.ac.uk
Tony Strike	Director of Strategy, Planning and Change	University of Sheffield	tony.strike@sheffield.ac.uk
Jennifer Summerton	HESPA Executive Officer	HESPA	j.summerton@hespa.ac.uk
Hollie Swann	Strategic Planning Officer	University of Liverpool	Hollie.Swann@liverpool.ac.uk
Jean Heron	Planning Support Manager	Sheffield Hallam University	n.green@shu.ac.uk
Katarina Thomson	Senior Analyst	University of Greenwich	k.e.thomson@gre.ac.uk
John Tully	Senior Faculty Manager	University of East Anglia	j.tully@uea.ac.uk
Sally Turnbull	Corporate Straegy Manager	University of Central Lancashire	siturnbull@uclan.ac.uk
Kostas Tzortzis	Strategic Development Manager	Royal Holloway University of London	Konstantinos.Tzortzis@rhul.ac.uk
Sonia Virdee	Director of Strategic Planning and Change	University of Essex	svirdee@essex.ac.uk
Lucyna Wajdzik	Planning Information Analyst	Southampton Solent University	lucyna.wajdzik@solent.ac.uk
Tom Wale	Head of Resource Allocation	University of Oxford	thomas.wale@admin.ox.ac.uk
Jonathan Waller	Director of Information & Analysis	HESA	jonathan.waller@hesa.ac.uk
Alison Wallis	Project Manager, Strategic Development Unit	Royal Holloway University of London	alison.wallis@rhul.ac.uk
Laura Watson	Planning Manager	University of St. Andrews	law4@st-andrews.ac.uk
Helen Watson	Director of Planning and Resource Allocation	University of Oxford	helen.watson@admin.ox.ac.uk
Amanda Watson	Head of Strategic Planning & Student Recruitment	University of Sunderland	amanda.watson@sunderland.ac.uk
Paula Webster	Head of Management Information	King's College London	paula.webster@kcl.ac.uk
Caroline Wickenden	Head of Governance and Planning	Institute of Education	c.wickenden@ioe.ac.uk
Helen Williams	Planning Manager	University of Reading	h.e.williams@reading.ac.uk
Nick Wilson	Senior Assistant Registrary	University of Cambridge	nick.wilson@admin.cam.ac.uk
Mike Wilson	Head of Planning & Intelligence	Bangor University	m.p.wilson@bangor.ac.uk
Graeme Wise	Assistant Director	National Union of Students	graeme.wise@nus.org.uk
Amanda Wright	Deputy Director HE Funding and Planning	Teesside University	amanda.wright@tees.ac.uk
Tom Wright	Deputy Finance Director (Accounting)	Northumbria University	tom.wright@northumbria.ac.uk
Andy Youell	Director	HEDIIP	andy.youell@hesa.ac.uk



POWERING THE WORLD'S LEADING RESEARCH AND ASSESSMENT ORGANIZATIONS

THOMSON REUTERS: A strategic partner for research organizations

In evaluating research, it is critical to work with the most comprehensive global data and most insightful analytics. More policymakers, administrators, analysts and information specialists at research organizations around the world use Thomson Reuters than any other resource. We have over 50 years of experience providing high-quality data for bibliometric and impact analysis.

InCites[™], the evaluation and benchmarking engine from Thomson Reuters, uses the industry's most trusted content and proven citation metrics from the Web of Science[™], the premier web-based platform for scientific search and discovery and the authority in science, social science, and arts and humanities indexes, as the foundation for objective analytics to evaluate research output, uncover performance and trends, as well as understand the scope of an organization's scholarly contributions, by individual or team.

UNIQUE DATA AND ANALYTICS FOR STRATEGIC DECISION MAKING

Essential Science IndicatorsSM to determine the influential individuals, institutions, papers, publications, and countries in a field of study—as well as emerging research areas

Journal Citation Reports® offers a systematic, objective means to critically evaluate the world's leading journals, with quantifiable, statistical information based on citation data

Institution Profiles provides profiles for 769 of the world's leading institutions using a combination of citation metrics from Web of Science, profile information from the institution's themselves, and reputational data

GOVERNMENTAL AGENCIES AND NGOS WHO RELY ON INCITES TO SUPPORT STRATEGIC DECISIONS

JAPAN SCIENCE AND TECHNOLOGY AGENCY

Analyzing Japan's scientific landscape for Science and Technology policy makers, through analysis and visualization of Japan's research papers and patents.

ORGANIZATION FOR ECONOMIC CO-OPERATION AND DEVELOPMENT

Analysis of OECD and partner economy performance to help governments design more effective policies.

BIBLIOMETRIC STUDY OF INDIA'S SCIENTIFIC PUBLICATION OUTPUTS

Evidence-based approaches for building India's National Research and Development policies.

MEDICAL RESEARCH COUNCIL: OUTPUTS, OUTCOMES, AND IMPACT

Building on our strengths and achievements and taking account of new scientific opportunities to secure tangible impact from MRC research.

NATIONAL SCIENCE FOUNDATION SCIENCE AND ENGINEERING INDICATORS

High-quality quantitative data on the U.S. and international science and engineering enterprise.

IMI (INNOVATIVE MEDICINES INITIATIVE)

Bibliometric Analysis of Ongoing Projects supporting collaborative research projects and build networks of industrial and academic experts in Europe.

KING ABDULAZIZ CITY FOR SCIENCE AND TECHNOLOGY (KACST)

Development of growth strategies with analysis of key performance indicators for 15 strategic areas technology for KACST.

UNESCO

Data analysis to provide an update on the status of science worldwide.

Scientific Head Offices

Americas

Philadelphia +1 800 336 4474 +1 215 386 0100

+1 215 386 0100

Europe, Middle East and Africa London +44 20 7433 4000

Asia Pacific

Singapore +65 6775 5088 Tokyo +81 3 4589 3102

For a complete office list visit: ip-science.thomsonreuters.com/contact

©2014 Thomson Reuters. All rights reserved. All brand names are trademarks or registered trademarks of their respective company.

S SR 1411 067 B

For more information, visit researchanalytics.thomsonreuters.com



Higher Education Strategic Planners Association (HESPA) The FM Building, Ashby Road Loughborough LE11 3TU info@hespa.ac.uk 08452 415 448